

Next Level Model of Leadership Presence

	PICK UP	LET GO OF
PERSONAL PRESENCE	Confidence in your presence	Doubt in how you contribute
	Regular renewal of your energy and perspective	Running flat out until you crash
	Custom-fit communications	One-size-fits-all communications
TEAM PRESENCE	Team reliance	Self reliance
	Defining what to do	Telling how to do it
	Accountability for many results	Responsibility for a few results
ORGANIZATIONAL PRESENCE	Looking left, right, and diagonally as you lead	Primarily looking up and down as you lead
	An outside-in view of the entire organization	An inside-out view of your function
	A big footprint view of your role	A small footprint view of your role